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COMPUTERVIEW

Computers and politics tangled in a complex web

THE ban by President Carter on the sale of the Univac 1100 in the Soviet news agency Tass (see page 15) shows that computers have now become irreversibly linked with politics. But although politicians like to paint their world in terms of simple, clear-cut images, the entanglement of technology and politics highlights the difficulty of taking such a simplistic political line.

For example, although President Carter has said that the Univac Tass ban was a "one-off" gesture of protest against the treatment of computer scientist Anatoly Scheransky by the Soviet government, it is clearly part of a longer-term approach to diplomacy, in which trade is used as an intrinsic part of foreign policy.

The main Washington advocate of this approach is national security adviser Zbigniew Brzezinski, who was in the forefront of White House discussions which culminated in the Tass ban.

At the same time, however, the White House was taking positive action to increase its technological trade with China, ironically approving the sale of two Univac 1100s to Chinese educational establishments (CW, July 6).

There are also reports that the

Americans are trying to relax the rules for the sale of computers to East Europe, which is governed by rules developed by CoCom, the co-ordinating committee of the "Western" block. The Americans are apparently interested in increasing the upper limit on permitted sales to the East to encompass the IBM 3031 level of power and, at the lower end, to include micros.

And President Carter is still prepared to allow on IBM 370/148 to be used to control the Information system at the Moscow Olympics.

From the point of view of the potential purchaser of American systems from countries which might fall into Presidential disfavour for political reasons, the current American attitudes, with glaring inconsistencies, could lead to a move towards suppliers from Europe and Japan — or to the development of an indigenous industry, as is happening in South Africa.

Following a ban by the American government on sales of computers for police or military use, fear spread in South Africa that the ban might be extended. The result has been the sudden mushrooming of local computer companies in South Africa, or the establishment of local manufacturing facilities on behalf of American companies, such as General

Automation (CW, April 20).

But sources close to the White House indicate that, if any other Western country tried to step into the gap left by an American ban, there would be considerable White House anger.

And so the tangled web grows — yet who can now argue that computers and politics can be kept totally apart?

The use of computers is so crucial to the operation of governments that the means cannot be totally abstracted from the ends.

The whole issue, however, could be undercut by the ubiquitous micro. To try to ban the sale of micros is virtually impossible, given the small size of the devices, which can be slipped into diplomatic bags and pockets with ease.

In the long term, the technological commodity which will be in greatest demand is human skill — and the political systems which prove to be the strongest are likely to be those which encourage and foster the development of these skills.

Anatoly Scheransky is a distinguished member of the computer community; his is a talent the Russians cannot easily lose. This loss is a self-inflicted wound that could, if multiplied, prove to be far more damaging than the banning of the sale of one computer system to Tass.

FOCUS

EVEN the most academic DP professional by now must be aware of the sporting life currently being promoted by Computer Weekly. Particularly noticeable has been the weekly picture gallery of tee-shirted young ladies in various stages of widespread collapse at the completion of an invigorating steepclimb in the Computastars competition.

DP management views on the

INTERRUPT

THERE was once a computer in an educational establishment which had a fairly simple operating interface. The operator just typed in a statement such as "LEG A" or "LEG B" etc, and the computer acted on the instruction. The console transmitted only the last four characters of the line typed.

One day a noble was being shown round the installation. He went to the console and typed:

"MY BEST WISHES TO EVERYONE IN THE COLLEGE"

So the operating system then tried to pull in "LEG A" and things crashed.

Moral: Take care, or you may not have a leg left to stand on.

©This interrupt was submitted by John Perry of Leggie, who will receive the £5 award.

latest work distractions have yet to be put on file. These, however, may not necessarily be favourable, especially as certain installations are already suffering from an energetic excess of Thank God It's Friday and Saturday Night Fever. Instructions could well be issued that data runs are limited to work progress; track events to disk handling; and that records should be stored — not broken.

Computers, in fact, are not exactly the "w" in the "DP" word. Many DP managers are following the wiping clean of a long cherished historic record floor when it is discovered that the line-up at the completion of a lengthy printer run has been erratic or the wrong data loaded. Stars are likewise seen during retrieval operations involving the lower level stock of attention boxes when upper levels have been known to descend rapidly.

It must also be admitted that sporting events are not entirely unknown within the confines of the DP section. Many applications and projects are regarded as being a race against time. DP activities strongly feature both games of fortune and chance; while certain operating procedures are remarkably like slot machines.

Well, perhaps some helpful tips regarding the DP operator's deviously changing packs with barely a break in the data flow.

Black-Jack could well be the installation engineer's joker who seldom appears when required.

Games of chance include that of wondering whether the user department will lodge a formal company complaint in respect of work delayed three weeks running, or in taking a chance that the job in hand will be successfully completed despite the fact that attention stocks are dangerously low; that this key to the back-up safe has been taken home by the previous shift; and that the faulty datacom link does not deteriorate.

It is also a chance that the managing director doesn't just happen to walk through the installation during a high-stakes game of gin rummy in the tea-break. Similarly DP gamesmanship has few equals when it comes to presenting expense claims.

Following the undoubted success of Computastars, there could be a change in emphasis. Standard installation dresses could be track suits and running shoes. Spare time could be diverted from page three configurations to on-the-spot running and press-ups. The installation Wonder Woman title will no longer be awarded to the fastest data prep girl. Plate competitions will not refer to the loser of the washing-up selection program.

Package tours to Sicob in Paris next month

TO enable Computer Weekly readers to attend Sicob, the big French computer equipment and systems show to be held in Paris from September 20 to 28, three special package tours have been arranged. There are two two-night packages starting on September 20 and September 22, and a four-night tour running from September 20 to 24. The first two cost £128 each and the third £188.

£1.25m ICL dual 2960 for Racal

TO take over and expand its real time manufacturing control system, the Racal Electronics group is installing a £1.25 million dual 2960 system from ICL.

The first processor with two Mbytes of store is already installed at Racal's new computer centre at Bracknell, where the group's HQ is located, and the second processor, a one Mbyte unit, is due to go in January.

The 2960, which will run entirely under VME/B, will handle work at present loaded on 2904s at Bracknell and Reading, and on a 1904A at Tewkesbury. The 1904A is to be replaced with a terminal system or a front end processor linked to Bracknell, and the 2904s will be redeployed.

So far Racal has about 15 in its manufacturing operations, using 80 terminals, linked to the real time system, and management services director, Derek Norman, says present plans envisage about 30 sites online via some 200 terminals.

One of the applications to be loaded on the 2960 will be on order processing and monitoring system that has been developed by Racal.

Ten years ago...

THE first new product to be launched by ICL was a magnetic tape encoder developed jointly with Plessey Instruments of US...
 Norman says present plans envisage about 30 sites online via some 200 terminals.

Computer Marketing

Working with and supported by British manufacturers

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Government commitment to industry now about £150 million

Varley announces £70m aid for micros



VARLEY... "We do not want to become prisoners of foreign technology for ever."

New division

TO stimulate awareness of microelectronics techniques, the Department of Industry has established a new Electronics Applications Division.

FIRMLY rejecting the "lilid, short-sighted school of thought which says that there is no need for the UK to develop its own microelectronics capability, when it can buy products from abroad", Industry Minister Eric Varley last week announced a £70 million five-year support scheme for UK-based microelectronics ventures.

The Department of Industry plan, exclusively revealed in Computer Weekly last year (December 1, 1977), now brings the government's commitment to the microelectronics industry to about £150 million, when the NEB's planned £50 million support for Immos and the DoI's £15 million for micro applications are included.

Eligible costs are any equipment not regarded as normal tools of the applicants trade, up to 80% of the total development cost. The scheme is open to all companies operating in the UK microelectronics sector, including non-British owned multinationals.

Varley also said that there would be some kind of formula under which companies could get support for their own in-house microelectronics facilities, something for which both Racal and ICL have asked (CW, May 11).

Under the Industry Act 1972 (a Conservative measure, Varley pointed out) £16 million is being allocated for investment in production facilities, and grants will be made of up to 25% of the total cost.

This will be additional to any other grants available to companies for setting up in development areas or areas of high unemployment, Varley told Computer Weekly.

"The microelectronics market is one of the least free in the world," said the Minister. "The US has a tremendous lead because of its work in a major space and defence programmes. No advanced country will let it retain that lead unchallenged, and neither shall we. The Japanese have availed a significant support programme for VLSI, and the French and the Germans are also planning support measures."

Research projects will be funded at up to 50% of eligible costs, recoverable when appropriate by a levy on the resulting products. Development projects will be funded either with grants

of up to 25% or shared contracts of up to 50%. In the latter case, the ventures will have to be high-risk, or the company will have to be very short of cash, and the support will be recoverable by a levy on sales.

All attempts to get the major UK manufacturers, principally Ferranti, GEC, and Plessey, to collaborate with each other have so far failed, but a carrot is held out in the form of even higher support in cases where collaboration would reduce duplication of effort, or produce enhanced results. This measure is also aimed at collaborations between a British and a foreign company.

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Inmos not worried by 64K RAM production in UK by ITT

ALTHOUGH another UK-based company, ITT Semiconductors of Sidcup, Kent, will begin production of sample 64K RAMs later this year (CW, June 22), Inmos, co-founder of the National Enterprise Board's Inmos venture, is unconcerned at the apparent two-year lead time that ITT will have over Inmos.

Emphasising that Inmos planned to develop "quite a wide range of products", Barron pointed to market leaders Intel and Mostek as companies likely to provide stiffer competition than ITT. He also pointed out that "we have never confirmed that Inmos definitely intends to make 64K RAMs and, at this stage, I am not prepared to say whether we shall or shall not."

"ITT only started designing its 64K chip in June. The technology to manufacture them economically is not yet available, and the market is not ready

for them yet, so I do not think they have a lead over us if we do decide to make 64K chips," said Barron.

ITT Semiconductors is the only UK-based company making memory chips. In volume, and is the international headquarters of ITT's effort in MOS technology and memory products.

"We hope to begin sampling 64K RAMs at the end of the year," general manager Dr Gerry Thomas told Computer Weekly. "Technical details are under discussion with our customers, but there will be no major surprises in the device; it will be more conventional than Fujitsu's chip."

Fujitsu's 64K RAM requires power sources of -2 and +7 volts, but other manufacturers are planning devices using a single 5 volt power supply.

"We are currently manufacturing 4K-bit chips at a rate of

250,000 a month, and 16K chips at 80,000 a month, and almost all of them are exported," said Dr Thomas. To put this into perspective, IBM currently uses 2K-bit chips in the large-scale 3033, but if it were to use 4K chips, a typical configuration with 8 Megabytes of main memory would require 16,000 of them.

Barron also qualified a statement made at the time of the formal Inmos launch.

"We said we were not going to second-source other companies' products, but what we meant to emphasise was that this would not be the task on which Inmos would be built up."

The industry traditionally offered multiple sources for its products, he noted, adding that while Inmos had no plans to make its first product an item second-sourced from elsewhere, this might happen if it seemed appropriate at the time.

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Effects on employment study switched to DoE

STUDIES into the employment implications of microelectronics that will be required by the Central Policy Review Staff, the government's "Think Tank", will now be carried out by a new group established by the Department of Employment.

The group, which comes within the Department's unit for manpower studies, is headed by Assistant Secretary Jonathan Sleigh, 38, a career civil servant from the Ministry of Defence. He will be backed by a full-time economist, plus another working part-time, and a considerable number of other specialists.

It has been established for one initially, and will be considering all potential effects, including the scope for new employment opportunities, and

the potential cost to and displacement of existing jobs.

The group will try to estimate the manpower effects over the next five to ten years, and it will also consider the requirements for training and retraining during that period.

In particular, it will be concerned in the early stages with the existing skill shortages in programming.

Merseyside claims

SEEKING to get the Inmos plant sited in the region, the North West Regional Council of the TUC has written to local MPs urging them to press the claims of areas such as Merseyside, with over 12% unemployment.

MICHIE'S PRIVATEVIEW

When the drill sergeant's days are done...



DO computers ever get bored of being instructed via interminable streams of imperative commands?

The helpless indignity of their situation puts me in mind of the recruits marching towards the edge of a precipice-lined harrack square. "For God's sake say something, sergeant, even if it's only good-bye!"

For such of the world's training machines as may be afflicted with ennui or despair, I have news. You too may one day have to think for yourselves.

"Tomorrow's programmers will one day indolently disburden themselves of the drill-sergeant chore. How relaxing it is to be able to bark out: "...left, right, left, right... about turn... left, right... now get home using your bleeding common-sense!" and then withdraw to the mess-room.

The most forthright expression of this excellent laissez-faire notion is that you should equip the machine with a basic reasoning engine, and thereafter tell it nothing but facts on the understanding that it will do its best with them. As you build its stock of knowledge with just the right set of relevant assertions about what is or is not the case in the world of sorting, merging, data control, queueing, scheduling, game playing, or whatever, as the system builds its own capability to sort, merge, control data, manipulate matrices, etc. simply through its own efforts to prove that any "goal" statement fed to it really can be deduced logically from its accumulated store of facts.

Let us consider, for example, what are the relevant facts about the concatenation of two lists L1 and L2 to make a

third list L3. One obvious fact is that for any list L the concatenation of nil (the empty list) with L is just L. Another, with just the needed amount of additional meat to it, says that if the concatenation of L1 and L2 is L3, then the concatenation of L1.1 and L2 must be L3.1. Given knowledge of only these two facts, a logically minded system ought to know exactly what to do when told that the concatenation of Tom, Dick, Harry and Mary Jane, Lou, Priscilla is the list known as popgroup.

How do we find out whether the system has been smart enough to work out the only substitution ("assignment") for popgroup consistent with the known facts? Try "print (popgroup)" and prepare to register relief if we get "Tom, Dick, Harry, Mary, Jane, Lou, Priscilla".

In 1971-72 Bob Kowalski then still at Edinburgh, was saying this sort of thing with a wild gleam in the eye and a wealth of technical detail. In effect he was saying: "Whatever you want the system to know, tell it the facts in first order predicate logic. The result will have an obvious declarative semantics - it is quite unambiguous in what it says about its problem world. If, moreover, the system is equipped with a theorem-prover behind the scenes, capable in principle of deducing anything deducible from the starting facts then whether you like it or not, the logic statements now take on a second life. They acquire a procedural semantics."

What this means is that we can forget the past dismal 30 years of drill-sergeant programming, and use as a programming language a

vehicle which has been there all the time, much studied and well understood by mathematicians, namely first order predicate calculus.

Kowalski showed in detail how a theorem-prover based on L. A. Robinson's "resolution principle" could be made into an interpreter for such a language. But his hearers did not like any of this. Some felt that he was right but mad, others that he was wrong if only they could think exactly how. The majority took the pragmatic view, tried and tested on problems in all times and ages, that you might as well ignore the whole thing until you are shown a miracle or two.

Miracles take time and sweat and ingenuity and doggedness and flair. Kowalski's disciples in Edinburgh, Marseille, Western Ontario and Hungary have deployed these qualities in good measure over the intervening years. The name of the resulting miracle is PROLOG, a programming system meticulously faithful to the original concept, but actually running on commercial machines with efficiencies fully comparable with, for example, Stanford's highly optimised pure LISP system.

Those who, like myself, have for many years followed the PROLOG development and have done a little PROLOG programming are inclined to over-excitement. I find myself not only planning to retool my own laboratory's work on the new basis, but speculating about the "expert systems" of the 1980s.

Donald Michie

SOFTWARE FILE-1

Predictions over DG Eclipse fulfilled

INDICATIONS that Data General would add commercially-oriented software to its latest Eclipse computer, the M/600 (CW, February 2), have been fully borne out by the announcement of major enhancements to its multiprogramming Advanced Operating System (AOS).

In addition to Cobol and RPG II compilers, the new facilities include DG's interactive data entry/access applications development tool idea, the Infos file management system and a powerful sort/merge utility.

All the software was previously available under RDOS on Eclipse C/330 systems, and will now be supported under AOS on both C/330 and M/600 systems.

The five products are functionally identical to those offered under RDOS, notes the company, and present an unchanged interface to the user. However, the work of transferring them from the single-user RDOS environment has not been trivial, and has been accompanied in some cases by significant internal changes, according to a spokesman.

The commercial multiprogramming extensions to AOS have been in use for periods up to a year at some eighteen test

sites, including one in the UK, North Thames Gas. Regular deliveries are scheduled to begin early in October.

Sold to be the only minicomputer Cobol to implement the ANSI 1974 standard at its highest levels, AOS Cobol includes an interactive debugging package using Cobol-like verbs. The package lets users set traps or breakpoints, examine and modify data items, and then resume execution.

In common with the RPG II compiler, and with the PL/I software released earlier this year (Software File, January 26), the Cobol compiler is shareable, so that a single copy can serve several users concurrently.

An enhanced implementation of IBM RPG II, the AOS version is said to be highly compatible with both System 3 and 360/370 DOS RPG II. The software includes an editor, program analyser, an interactive symbolic debugger, and interfaces to Infos.

Idea also provides access to Infos databases, allowing data validation against files at entry time, and dynamic updating from online terminals.

The system, in addition, offers a terminal monitor, supporting automatic transaction logging and allowing overall control

from the supervisor's console. Facilities are also available for designing and storing sequential formats interactively.

An interesting feature of Sort/Merge is that the user can specify his own collation sequence. In addition to standard Ascii sequence, routines accept files generated in any AOS language, including Infos Isam and database formats.

The addition of Cobol to RPG II brings to eight the number of languages supported under AOS, which previously offered Fortran IV, PL/I, Basic, PL/I, Basic, assembler, and DQ/L-112 sort of Algol.

The commercial enhancements are priced at £2,500 for Cobol or Idea, £1,800 for RPG II or Infos, and £304 for Sort/Merge.

December launch

AN international quarterly journal is to be launched in December aimed at engineers, scientists, and managers involved in using programs in engineering. Called Advances in Engineering Software, it will be published by Computations Mechanics, 6 Cranbury Place, Southampton. Tel: 0703 23931.

UK firms set to reap spin-offs from Japanese computer drive

PREDICTIONS that the Japanese thrust into the world computer market would create significant opportunities for the UK software industry have been vividly confirmed by news that Altergo is anglicising some 150 manuals for the Fujitsu OSIV/F4 operating system.

The contract, which was awarded to Altergo by Ketrion Inc of Pennsylvania, is believed to be the first under the NCC's Interlock scheme (Software File, January 5).

Valued at around £90,000, this was announced as an unspecified technical writing job. Altergo, however, would neither confirm nor deny the connection.

Dr David Freeman of Ketrion told Computer

Weekly last autumn of the enormous opportunities that the Japanese initiative would offer (CW, October 13, 1977). His company has been retained by Fujitsu to advise on US marketing.

Altergo's chairman, Raj Thomas, told Computer Weekly: "We are turning the manuals from Japanese English into English English. We estimate that it will involve about five man-years of effort, but we have put in one man-year so far and have done about 10% of the work."

Thomas noted that some 70% of Altergo's business is done abroad. Revenue is predicted to be around £6.5 million this year, with around £1 million coming from the US alone.

Worldwide, sales of the Shadow II IBM 360 TP monitor account for about 40%, but in the

business consists almost exclusively of Shadow sales, which currently stand at about 75. Altergo also markets the Spaceman disc management system in the US, under license from Corodale BV in Amsterdam. It has installed it in 30 DOS and DOS/V systems in the US since March, according to Thomas. Spaceman is marketed in the UK by Macro-4 (CW, January 5).

With eight offices already open in the US, Raj Thomas said that he was not actively seeking a partner for Altergo, but was prepared to listen to all offers. Not philosophically opposed to dealing with Inspec, he noted that "they would have to do much more for their people than members than they have done so far before we would be interested."

Another significant overseas operation is Altergo's computer training school in Dublin, set up two years ago (CW, October 13, 1976). The school currently has about 120 students, mostly from the Arab countries.

Puzzler

OTTIFESSENT is a known series of initial letters and J R M A M J A S O N V and another. What do you think of the word? See page 10 for solution.

SOFTWARE FILE-2

Xerox Sigma replacement pack ready

THE hardware on which Xerox users will run the new compatible CP-6 operating system has now been announced by Honeywell and is aimed at users of Xerox Sigma 9 and large Sigma 6 and 7 systems.

The announcement, so far only made to Xerox users in North America, includes two top-end models in Level 66, designated Level 66/DPS/C3 and C5. The C3 model is designed to support up to 120 time-sharing users and the C5 up to 200.

CP-6 is an adaptation of the Xerox Sigma CP-V operating system.

The new operating system, designed to preserve the main features of CP-V while running on the 36-bit Level 66 machine rather than the 32-bit Sigmas, comes with new re-entrant language processors for Cobol 74, AnsI Fortran, APL, Text and Basic, and will also support the Honeywell IDS II database system.

The hardware is an adaptation of Honeywell's new top-end Level 66/DPS systems which supplant the 66/60 and 66/80.

Biggest problem for Honeywell - and for users - is that the hardware-software package will not be available until November 1979. This, allied with the cost, may well lead to significant numbers of users to opt for the alternative from Telefile.

Informatic's European moves

BEST known for its Murr IV data management system, of which more than 1,200 installations have been made, the software products division of Informatic Inc is quietly building up a strength in the European market for applications software and showing a cautious interest in the small systems market.

Both trends are exemplified in the announcement of an IBM System 3 implementation of the Accounting IV/General Ledger system.

Offering virtually the same capabilities

as the mainframe version, the software includes a series of user-oriented report writers and will be available in Europe later this year.

In addition to standard general ledger functions, the system offers features for budgeting, profit planning, cost allocation, and foreign currency conversion. Report writers available include a free-form English-based language for producing financial statements, a matrix report writer, and graphical output facilities.

Accounting IV/General Ledger is part of a comprehensive family of accounting systems which also includes packages for accounts payable, accounts receivable, and standard produce costing.

The mainframe software, written in AnsI Cobol, runs on IBM and Burroughs systems and has about 350 users, predominantly in the US. A version for Honeywell equipment will be ready next year.

Usage in the UK was originally restricted to the UK offices of multi-national companies but several sales have been made in the last year to major British-owned firms and installations in the UK now number 10.

One recent customer, International Stores, evaluated seven similar systems before opting for the Informatic's package. Having developed and outgrown its own ledger system, International Stores chose to purchase a system because of the prohibitive cost and time penalties of internal software development.

Due to be released in Europe later this year is a powerful extension to the Accounting IV/Accounts Payable system. Designated the purchase order commitment module, the new product will permit three-way matching of purchase orders, receiving documents, and vendor invoices.

An Informatics spokesman noted that the company is gearing up to become a full-line supplier of application systems to financial and insurance users. It had already acquired a personal system from a company in Milwaukee, Wisconsin and was in the process of acquiring a payroll system, he said.

The spokesman confirmed, however, the company had experienced a setback in one of its earlier application ventures, Production IV (CW, May 20, 1978). This package, he said, was no longer actively marketed either in the UK or the US.

In addition to being too expensive to market, it had also been too demanding in the skills required.

OS PTFs: no problems for non-IBM users

ALTHOUGH IBM's new system for distributing OS PTFs (CW, July 27) raised initial doubts about the position of look-alike manufacturers such as Amdahl, it seems in fact unlikely that the move will raise any problems for non-IBM users of IBM operating systems.

One anxiety was that the new distribution method

brought one step closer the possibility of IBM maintaining systems software remotely via a telecommunications link.

One US manufacturer, Basic Timesharing, has already implemented a system for remote online maintenance of installed system software, which it operates in conjunction with a system for remote hardware diagnosis.

With the 3030 series, IBM introduced its own remote hardware/software check-out service, based on the remote support facility (RSF) option. This facility, an attached diagnostic processor, allows IBM customer engineers to exercise an installed machine under the control of central mainframes connected via the public telephone network.

Comparable with Amdahl's remote diagnostic service, RSF and its links to a worldwide network of debugging processors in effect supersede the existing Retain/370 database. However, the volume of PTF material involved would make its delivery over a low-speed communications link very lengthy and - as a result - expensive.

Now Contu recommends copyright protection

THE US National Commission on new technological uses of copyrighted works (Contu) has finally come down in favour of recommending copyright protection for software.

Contu was previously unable to agree over software copyrights, but had no such problem in recommending copyright protection for computer-readable databases.

The vote this time, ten in favour with two

against, will be reflected in the commission's final report to Congress following nearly three years of work. Congress was also recently invited to consider the question of software patentability.

Dissenters on this occasion again included the writer John Hersey (Software File, March 23) who was joined by Rhoda Karpatkin, executive director of the Consumers Union.

The final report will also suggest that Congress examine the question of extending copyright protection to semiconductor devices manufactured from a mask, according to a senior attorney on the commission staff. He said that counsel for Intel had told the Commission that semiconductor manufacturers needed copyright protection to prevent unauthorised copying of circuit designs.

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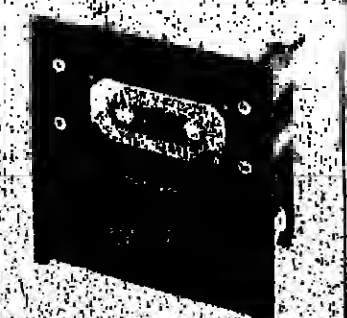
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PROGRAMMER NOTES

THE days of programmers who are just programmers are pretty well over with the advent of database systems, maintains John Hampson, an analyst-programmer with Unilever Computer Services.

"Working with Ramis, I don't sit in a back room coding away all day, I go to the client and take brief on what he wants and then follow the whole thing through."

John, a programmer, systems analyst, even a salesman and that means that life is much more interesting for me and more coordinated for the client.

John noted that once the database management system is set up, writing actual programs takes a fraction of the time that they would take in a non-database environment.

It's the flexibility this gives the user that really counts. When I worked in PL/I for Cobol, I might take two or three weeks to write a program and then another two or three when the user changed his mind about the information he wanted.

Databases demand more skills

Unilever uses, is only one example - I scribble out a design in two or three hours. It's a great disaster to change it two or three times until the user gets exactly what he wants.

In the future, John sees smaller users running a centralised database system and larger ones linking a distributed network to a database. He thinks that many larger users will maintain their databases on a bureau because of the ease of operation this affords them.

"The bureau industry can't really compete against minis and micros for the smaller applications, but will continue to be the sensible alternatives for larger users - especially now when staff are so hard to find."

John has found that accountants are better to deal with than DPMs. This, he explains, is because DPMs tend to exercise control on the way things are done and are not nearly as clear about what they want.

Accountants are a much more logical bunch. They know exactly what they want but

don't interfere with the way it is achieved.

"They don't know anything about computers and don't want to. As long as you produce the goods, they leave you alone to get on with it."

"I've been quite lucky, both because my clients are pretty easy to work for and because I work in Ramis, which means that things can be changed without any fuss if somebody does change his mind, but I have seen guys tearing their hair out because they have to re-do work which has taken them a few weeks - just because the client changes his mind. And, on most of these occasions, the client is usually a DPM."

John has been with UCSL for about three years and thinks he will probably stay in bureau work for a long time to come. "In a bureau, time literally is money and so you are constantly under a lot of pressure. If you want a peaceful life, bureau is certainly not the place to be. It's not right for some people, but I love it and I suspect that I would be really lazy if I wasn't Ricked."

Digico launches a teaching system

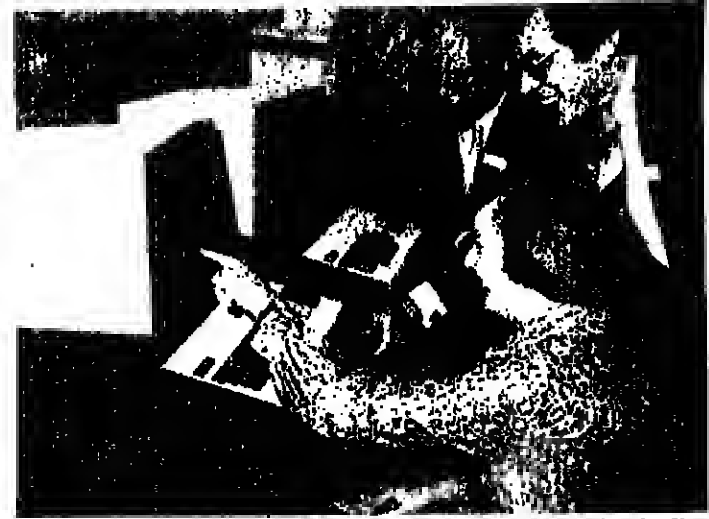
A TEACHING system called Tutor has been introduced by Digico. It consists of a choice of hardware based on a Digico M16 series processor, an 11 Megabyte disc, and up to 16 Regent VDUs, together with a suite of Basic programs for the construction and operation of courses.

The system includes no course material; Digico intends teachers to design all this themselves. Courses can consist of text, multiple choice questions,

and branches according to the answers the student gives.

A count is kept on the number of right and wrong answers given, together with the mean time to answer, and these are displayed at the end of the session.

One program is used to run students' sessions while another allows the teacher to input the course material. This includes the text, the questions, the right



Education Secretary Shirley Williams has Tutor explained to her by Ken Atkinson, Digico marketing director. Looking on is David Harrington, software services manager.

Second order for Manman

THE second order for Selcon's manufacturing management system, Manman, has come from Oxford Electronic Instruments, manufacturers of medical electronic equipment, which will use it to store and

process information relating to stock, sales and the delivery of its goods. Valued at £85,000, the system ordered consists of a 128K Hewlett-Packard System 1000 with a 50 Mbyte disc store and four VDUs.

and wrong answers etc.

Because all the software is in Basic, the system can be used for other applications, such as administrative tasks, while Tutor is running.

Tutor was demonstrated to Mrs Shirley Williams, Secretary of State for Education, when she visited the company's Stevenage, Herts, plant to present a Design Council award. This was for the M16E mini, a 16-bit word machine which uses a micro-programmed processor instead of random logic, enabling the number of chips needed to be reduced from 400 to 180.

● Digico has also scored in another area. Seven of its 1802 communications systems have been ordered for the British Library's Merlin online book catalogue project. The £150,000 order includes 40 Regent VDUs which are being installed in London and at Boston Spa, Yorks. These will provide access to Computel's ICL 2980 at Bracknell which at present carries the Merlin database.

UK services company goes into PoS market

ENTERING the point-of-sale system market, Pritchard, Brown and Taylor, the UK market research and computer services company, has announced details of its Salepoint PoS system.

Based on Computer Automation's Naked Mini and programmable Datapod 2000 PoS terminals, Salepoint is a distributed system aimed both at the top-end, supermarket-size organisations and the smaller retailer who requires just a few terminals.

Pritchard, Brown and Taylor has also announced that two Salepoint systems have been sold already: one to the British Market Research Bureau which will use it to collect

data from a large number of retail outlets, and the other to Woking-based Garage Management Services, the parent company of Datapod, which will use it to provide a point-of-sale information service on a bureau basis to petrol stations.

Initially, the GMS system will use one 32K Computer Automation Naked Mini, but this eventually will be expanded into a dual processor system to handle additional terminals.

Value of the two orders is put at about £35,000 excluding the cost of the Datapod terminals, the quantities of which have yet to be decided.

Applications which PBT envisages for Salepoint include stock control, sales analysis, VAT accounting, and management information/financial reporting. It can also analyse customer payments into cash, card or cheque categories.

All software for the system has been developed by PBT, and this includes communications software for automatic overnight polling of terminals and control software for the handling of multiple access, signalling errors and failed terminal identification and polling. PBT is also looking at the possibility of running a bureau service.

Leo staff reunion is planned

A REUNION of staff who worked for Leo Computers during the 1950s and 1960s has been proposed by one of their number who now works for ICL, and he would like to hear from others to see how much interest there is in such a gathering.

Roy Forant, now an ICL sales manager, says that an informal get-together was held some time ago, attended by 80, so he thinks a more organised event

could attract 150 of the staff who formerly worked on the Leo II and Leo III-1 at Harrow House, Queensway. The reunion would be held in London, anyone interested should get in touch with Roy Forant at ICL, City Wall House, Chiswell St, London EC4, telephone 038 5822. Having assessed the response, he will then announce the arrangements.

Scots firm introduces a security system for North Sea oil rigs

A PERSONNEL security system for North Sea oil rigs has been introduced by Rockall Data Systems of Aberdeen, using terminals from another Scottish firm, Fortronics. The system keeps track of the movement of staff between shore bases and oil rigs, checking on authorisation to protect against possible terrorist attacks and recording information on staff as required by law. Oil rigs are considered to be prime targets for terrorists.

All staff are issued with magnetically-encoded identity cards carrying a photograph. Before boarding the helicopter to fly to the rig, they insert their cards into a terminal, which checks that they have been authorised to travel. On arrival

at the rig, the cards are inserted in another terminal, so that a constant check is kept of everyone's whereabouts.

This information is also important in the event of accident or emergency. The system can be expanded to record

hours worked as well, to help producing payrolls.

In a separate move, Rockall has opened a secure data centre in St James' Street, London, for storing tapes and other media in a controlled environment and protection against theft.

GA wins chemical contract

TO help it maintain high standards of quality in its nylons, GA has won a contract to supply a microprocessor, two 16Kb microprocessors, a 600 cps printer, a matrix printer, two 1Mbyte disc drives, five 1200 baud three teletypes.

The testing procedure involves taking samples of nylon for laboratory analysis and logging the details of these samples on the GA system.

ment comprises 18 GA 486 microprocessors, two 16Kb microprocessors, a 600 cps printer, a matrix printer, two 1Mbyte disc drives, five 1200 baud three teletypes.

IBM's new head of Office Products

SHORTLY after announcing that it is studying the possibility of making its General Business Group a worldwide subsidiary, IBM has changed the man at the top of its Office Products Division, one of the two main divisions of the group.

The new president of OPD is Richard Young who was vice-president of communications — the top public relations job at IBM. He takes over at OPD from James Forese who is now IBM's assistant treasurer.

The IBM study that could lead to General Business Group being made a worldwide subsidiary will take several months to complete, according to the company, and will include the US and the 21 other countries that have GBG organisations.

The other main part of GBG is the General Systems Division, which sells the System 32, System 3 and System 34 small business configurations and the Series J minicomputer. The latter represents one of several areas of conflict between GSD and IBM's DP Marketing Group which sells mainframes and network equipment, because Series J is offered by GSD as an alternative to the DP Marketing Group's 3790 distributed processing system for use in SNA networks.

The Office Products Division has become one of the less profitable parts of IBM over the last few years and in 1977 it returned an operating profit of 8.4 per cent compared with the 26 per cent margin achieved by IBM as a whole.



The answer is a lemon

ON a floodlit bill board, perched above the rooftops of St Louis, Missouri, a massive placard declares, "Our IBM computer system is a lemon." And it is signed "A Dissatisfied Customer."

To emphasise the point the sign is illustrated with a large lemon. According to a report from the States an IBM spokesman said, "We know it's up there. We don't know who put it up... but we are

trying to find out. We'd like to sit down with him and discuss the situation."

Later the company said that it knew who the user was but wasn't letting on. It added that General Systems Division personnel, the people concerned with Series 1 and System 3, were "working with the customer" to resolve his difficulties in a "businesslike manner."

First new Criterion in UK

CITY commodity trader J H Rayner is replacing its six-year-old NCR Century with a 128K NCR Criterion 1-845, the first to be installed in the UK. The new system, costing £200,000 includes seven VDUs and two 300 lpm printers. It will provide online trading information, and New York and Amsterdam offices are to be linked to it shortly.

Mass storage system installed at Tesco

UP to 102,000 Megabytes of data can be held in the IBM 3850 mass storage system installed at the headquarters of the Tesco supermarket group, Chesham, Bucks. Each compartment in the honey-combed tower holds a magnetic tape cartridge with a capacity of 50 Megabytes and a data set recorded on any of the cartridges can be accessed in 10 to 15 seconds.

The availability of the mass storage system from IBM was one of the main reasons for Tesco's decision to switch from ICL to IBM last year (CW, November 17, 1977). Other reasons listed by Tesco were the high speed printing facilities provided by the IBM 3800 laser printer and the "systems availability" possible from the MVS operating system.

Tesco says that MVS was chosen in preference to ICL's VME/B because it had far fewer unpredictable breaks than VME/B and could handle a much more

complex job environment. Tesco could not wait for ICL to correct these shortcomings.

Tesco's data processing plans include the implementation of an SNA network which will involve about 10,000 terminals located all over the UK when it is complete in about 10 years from now. About 8,000 of the terminals will be PoS units installed at Tesco supermarkets.

One of the two mainframes ordered by Tesco from IBM, a 3032 that has already been installed, is the first 3032 in the UK, and the other machine, a 3031, will go in at Chesham early next year. Conversion of Tesco's 700 ICL programs to IBM is expected to be 90 per cent completed by autumn 1979. Nearly all are written in Cobol.

● An engineer is pictured installing the IBM 3850 mass storage system at Tesco's Chesham headquarters.

US 'word machine' based on the 360

A NOVEL design of large-scale word processor is to be introduced in the US by a computer leasing company, partly as a way of using up its outdated IBM 360s.

DPF Inc of Hartsdale, New York is now testing its "Word Machine," which typically uses a 360/30 as CPU, 3330 disc storage, and between 10 and 50 specially designed intelligent terminals as typing stations.

The software will run on any 360, 370 or Amdahl machine, and provides a word processor of considerably greater power than any currently available.

With a big CPU, there is virtually no upper limit to the number of terminals that can be used, but the system would not be economic with fewer than 10.

Each terminal has a Diablo daisy wheel printer attached to it, but other IBM peripherals can be used such as the ultra-fast laser printer or a COM recorder. Each terminal has its own Intel 8080 microprocessor, but no

PROM; the software is all stored on the mainframe and read into the terminal when required.

This means that there can be a very large range of functions available — over 100 different programs at present. The screen is 64 lines by 80 characters, with sideways scrolling up to 200 characters.

Incorporated in the mainframe software is an automatic indexing system that enters every non-trivial word in a document into a giant inverted file.

Retrievals using Boolean logic can be used to find documents long after they were written. The link-up with COM could be useful in connection with this, as purges could transfer documents that are no longer needed online to microfilm automatically, while keeping their indexing on the computer.

Automatic indexing for microfilm is a subject in which there is considerable interest, and Kodak is already testing the

Word Machine in its own applications.

Costing between \$150,000 and \$214,000 for a 10-station system, the Word Machine is not cheap, but it may form the beginnings of large-scale communications Electronic Office systems.

As well as Kodak, unnamed US government office is now testing the machine.

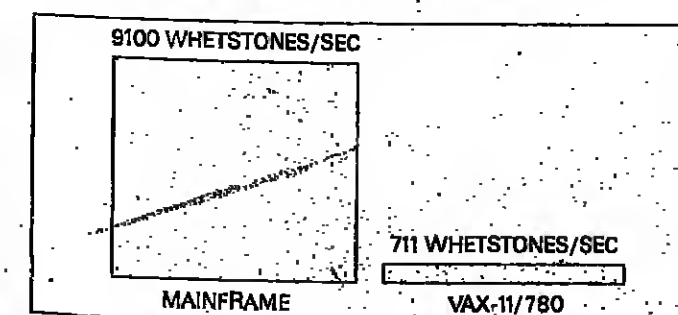
Export services handbook

TO aid existing and potential exporters of both products and services, the British Overseas Trade Board has published the Export Services Handbook guide to government and non-government facilities. The book costs £2.50 plus 30p packing and postage, and is available from the Publications Sales Unit, BOTB, Export House, 50 Ludgate Hill, London EC4M.

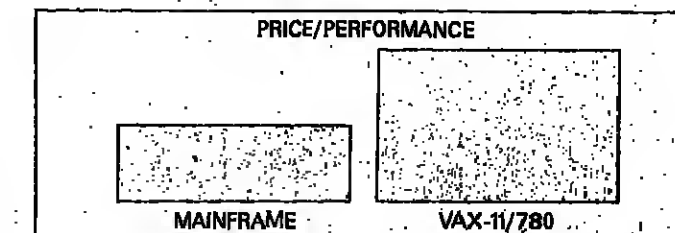
Digital's VAX-11/780 takes on the world's leading scientific mainframe.



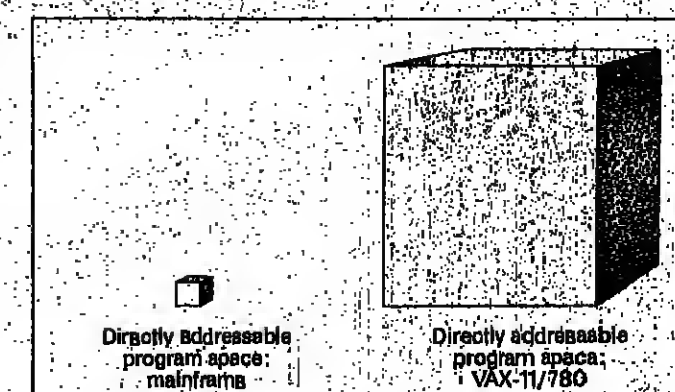
Round one to the 60 bit mainframe: Speed. The mainframe is still the speed champion with 9100 Whetstones per second.



Round two to VAX: Price/Performance. The 32 bit VAX is the world's fastest mini. A VAX system runs 711 double precision Whetstones. That's one twelfth the speed — at one twenty-fifth the cost. A dozen VAX systems could equal the throughput of the mainframe system — and you'd still save literally millions of dollars.



Round three to VAX: Program size. Virtual addressing and a gigantic 32 bit address size, compared to the 18 bit address size of the mainframe, allows VAX a directly addressable program size that is — are you ready? — 1000 times larger than the mainframe.



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